


# Case Study

<b>Application:</b>	<b>Chain Store Management</b>	
<b>Distributor/SI:</b>	<b>POWERSOFT COMPUTER SOLUTIONS LTD.</b>	
<b>Hardware:</b>	<b>Z-2060 Windows CE.NET Handheld Computer</b>	
<b>Software:</b>	<b>PocketPro ERP System</b>	
<b>Customer:</b>	<b>Acapella Music Stores / Jango Drugstore of Cyprus</b>	
<b>Applications:</b>	<b>Real-Time Stock Taking, Transfer between Shops, Price Change, Invoicing</b>	

## User's Background

- **Acapella Music Stores** is the biggest music store chain in Cyprus. It has branches all over the island and an item list with more than 120,000 different items.
- **Jango** is one of the most popular fashion chains with shops all over Cyprus and more than 100,000 items with color & size attributes.
- The PocketPro stock take solution solves all the problems associated with Stock Taking and transfers. The accomplishments include real check of stock position for all stores, accurate item transfer from one specific store to another, etc.
- The end result is a 65% increase of productivity in stock taking and transfer of items between the branches and the Head Quarter. Stock taking is much faster and much more accurate.

## Both Companies Faced the Following Problems

- Transfer of products from one shop to another was very time-consuming; sometimes staff didn't have time to update the system.
- Errors occurred in the system showing wrong items in wrong store.
- Increased cost for wrong stock availability at each shop and error correction (Wrong item codes transport).
- Additional time spending on manual process of changing prices for products of special offers. (e.g. 3 specific items discount by 20%)

## Solution

- The Z-2060 Windows CE.Net Handheld Computer with 3.5" large display LCM and WLAN.
- User friendly Software system, based on the specialized needs of each customer and with the ability to provide automatic connection with other software (ERP, stock control, accounting, etc.)
- Z-2060 & PocketPro becomes a very powerful tool for these retail shop owners.

*\*\* Automatic communication with Powersoft's PowerPro or with any other ERP System.*

## Applications for End Users

### <Application 1> PocketPro *Sales Invoice & Sales Return*

- The products that need pricing for the customer are physically separated.
- Select the specific customer in **PocketPro** and, with the Z-2060 handheld computer, scan the barcodes on the products ordered by the customer.
- **PocketPro** would automatically recognize the customer's predetermined price and create an invoice.
- Repeat this process for all clients and, via WiFi, Ethernet or USB the invoices, transport these data to a computer and print out the invoices.



Ms. Andri Tziakouri, Manager of Jango:

*“Instead of having three persons doing the invoice process, now I only need one and also I have 95% error reduction and 65% time reduction!”*

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### <Application 2> PocketPro *Stock Control - Stock Take, Stock check, & Waybills*

- The **PocketPro Stock Take** application can be connected with any installed ERP / stock control system that is downloaded to ZEBEX Z-2060 Handheld Computer (also download item codes, barcodes, description, price and stock if necessary)
- Fully customized interface to meet different needs. (For example, fashion retail shops need codes plus color & size of each item; pharmacies need expiry dates and LOT numbers.)
- The full or partial stock take results can be uploaded to ERP or displayed on the Z-2060 Handheld Computer.
- Special function of displaying only errors or major differences!
- Compared with manual process, when all items are labeled with barcodes, you can save more than 80% of time!
- **PocketPro Stock Check** – Ability for the users to check the stocks in the selected warehouse by scanning the barcodes. In this way, users also can check the cost price, the selling prices and the margins of the scanned item. At this moment, they can also increase or decrease the price based on the profit.
- **PocketPro Waybills** – Ability to issue waybills per customer based on the predetermined price for each customer. The waybill has a valid/until period for every issued document.

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### <Application 3> PocketPro Price Change

- Products replacement and re-pricing are not uncommon in retail shops.
- With Z-2060 plus **PocketPro Price Change**, users can easily change prices and move stocks to the offer basket.
- Just in seconds, products are ready to be sold at their new prices.



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### <Application 4> PocketPro Transfer

- By using **PocketPro** we can easily achieve fast transport of products from the central shop to any other shop. The only thing that is required is scanning the items.



**Mr. Lambros** from Acapella:

*“The only error that continues to exist is the natural transport of the products to the wrong shop; everything else is gone thanks to you. Thank you!”*

- Ability to transfer stocks to other warehouses. Every transfer has its own number. Users can do multiple transfers with clear dating. A stock statement is also available. By scanning an item, user can see it descriptions, locations, quantities on transfer and the destinations.

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### <Application 5> PocketPro Orders

- Purchase Orders / Purchases Received. The ability to compare the differences between the purchase order and the purchase received.
- Sales Order. The ability to issue sales order per customer based on the determined price. The sales order will be converted into an invoice at the user's command.

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### <Application 6> PocketPro Back Office

Ability to integrate with **PowerPro** Stock Control. Advanced synchronization methods are used to ensure fast synchronization and data integrity. Using appropriate compression mechanisms allows the application to synchronize over a number of mediums, wired or wireless, such as Ethernet, USB, Wi-Fi, GPRS and Bluetooth.